

MALTA



Riferimento	EURES Malta Rif. 377638
Mansione	Italian Speaking Customer Relation Agent Rif. 377638
	Italian Speaking Customer Relation Agent Rif. 377638 n. posts 10 - Contract Type: 2 year contract that is renewed ZP Services Ltd is the destination for experienced, determinate, hardworking and ambitious professionals seeking a rewarding career and lifestyle. We are one of the best providers specializing in the management of strategic activities surrounding sales and customer relations for online financial products trading. Currently we are looking for fluent Italian Speaking Account Managers who is (are) looking to work in a dynamic environment with opportunities for further professional and personal growth. Job description We are seeking for top performing Account Managers with B2C experience who will build and maintain client relationships. In this role you will be asked to manage a portfolio of clients primarily over the phone. You will foster good client relationships aiming at ongoing trading activity and the achievement of specific revenue targets. You bring to the role your sales experience, capacity to solve client issues, a passion for the financial markets and a proven track record for delivering exceptional results. Responsibilities • Develop strategic account and portfolio plans work with assigned team. • Build solid relationships and trust with clients and improve business over the phone • Bring sales experience along with industry insights. • Exceed client expectations via responsiveness, providing insights, marketplace knowledge, resolving technical issues. • Ability to quickly respond to client requests. • Liaising with dormant clients and converting them into active ones. Requirements • Fivent in Italian • Fivexibility to maintain focus through change and thrive in difficult situations • Proven thack record of exceptional performance, high productivity and meeting deadlines • Infectious sense of enthusiasm, fun, and imagination associated with a group committed to developing the best search sales experiences in the world • Experience with focus on Sales/Account Man
Sede	How to apply : send Cv in English to: eures.recruitment.jobsplus@gov.mt and cc eures@afolmet.it Malta
posti	10
Titolo	Diploma di laurea in Economia/Finanza
Email:	eures.recruitment.jobsplus@gov.mt and cc eures@afolmet.it

Le offerte sono consultabili online al seguente link



AFOL MILANO - SERVIZIO EURES



Scadenza: 31/03/2022

Riferimento	EURES Malta Rif. 377640
Mansione	Italian Speaking Sales Agent Rif. 377640
	Italian Speaking Sales Agent Rif. 377640 n. posti 10 Contract Type: 2 year contract that is renewed We are one of the best providers pecializing in the management of strategic activities surrounding sales and customer relations for online financial products trading. Currently we are looking for fluent Italian Speaking Sales Agents, who are looking to work in a dynamic environment with opportunities for further professional and personal growth. Responsibilities Creating and maintaining relationships with clients over the phone Liaising with potential clients and converting them into active ones Market Research Documents verification and collection Requirements Fluent in Italian At least 6 months experience in a similar environment (preferably a call centre) A level Standard of Education or the equivalent, economy/financial studies will be considered as an advantage Strong communication and teamwork skills Willingness to be rewarded per performances, accept responsibility Be able to work under pressure Flexibility Independent, accurate thinking High capacity to learn at a rapid pace Well-versed with the Microsoft Office suite including Excel and Word and Mail Outgoing personality Training provided Yes in house training is provided. Any assistance with accommodation/relocation Upon your arrival at the airport our driver will pick you up. After three months of employment, you will be entitled for flight ticket refund (up to 200 euros and upon receipt) for relocations After three months of employment, you will be entitled for flight ticket refund (up to 200 euros and upon receipt) for relocations After three months of employment will receive food allowance via MaltaMenu platform for cafes & restaurants around the office. As we truly believe in growth within, many opportunities to join management team. We also have introduced a friend referal scheme- awarded once a friend you recommend is employed with us. Salary: 800 Euros Basic (9600 per annum) + High bonus system and benefits. B
Sede	Malta
Numero posti	10
Email:	eures.recruitment.jobsplus@gov.mt and cc eures@afolmet.it
Scadenza:	31/03/2022





Riferimento	EURES Malta Ref. 382489
Mansione	PROJECT MANAGER Ref. 382489
	PROJECT MANAGER Ref. 382489
	Number of Posts: 1 (One) Contract Type: Fixed-Term Contract
	Job description
	A position within AquaBioTech Group has arisen for a suitably qualified person to work as a projects manager with work including:
	 Management of complex design, engineering, and installation projects, during tendering, contracting
	start-up, detail design, installation, commissioning, and handover. The management of such projects
	need to be done within scope, timescale, budget, and quality constraints.
	Management of project risks, Occupational Health & Safety, opportunities, contractual variations and
	arising issues.
	• Internal and external progress monitoring, reporting, and meeting coordination.
	 Team management and mentoring, coordinating, and managing staff at all levels. Planning, delegation, execution and monitoring of work packages, utilising PM tools and techniques
	including Gantt charts, WBS, RAID and RACI.
	• Act as the point of contact to Client and stakeholders, managing communication, project
	documentation, administration, and submission of project deliverables.
	Project budget control (planned vs actual costs).
	Contributing to internal PMO meetings, PM process improvement and documenting lessons learned t apply to future projects
	apply to future projects.Regular projects status reporting to senior management.
	• Other assignments as directed by the Chief Operations Officer, the CEO or the Board of Directors.
	In addition, the AquaBioTech Group operates a diverse business and anticipates other opportunities in
	which the successful candidate may expand their portfolio over time, including (but not limited to)
	marketing opportunities, supervising internships, and designing and administering an e-learning
	course. Reporting directly to the Head PMO & Account Management. The position is demanding requiring a
	person who is highly motivated and self-organised.
	The selected person must be prepared to work to very tight deadlines in multi-functional projects and
	in conjunction with a team of multi-disciplinary and international staff based at our head- office in
	Malta, as well as staff who are based at project sites.
	Requirements
	• A successful candidate is likely to have a good background in project management with a proven track record delivering complex D&E Projects.
	• Qualified with a degree (MQF Level 6) in a technical subject, preferably a Project Management
	recognised qualification, coupled with sufficient technical and hands-on experience.
	• Experience of the Aquaculture / Marine Biology industry will be considered an asset, although it is no
	essential.
	 Vacancy additional information Experienced in the use of Project Management software such as MS Project and MS Teams, as well a
	general proficiency in MS 365 / Office Applications.
	• The selected candidate must be fluent in English language and be an excellent communicator.
	Knowledge of other languages will be considered an asset, although not essential.
	• To be successful in this position, deadline driven and well organised, with excellent inter-personal
	skills are essential.
	• Showing a good disposition to work in a dynamic team, with a can-do positive attitude. The selected candidate must, have a clear passport with no travel restrictions or legal convictions and
	be in possession of a clean driving licence. Applicants must be prepared to travel at short notice as pa
	of international assignments the company is awarded.
	Training provided: In-house Any assistance with accommodation/relocation: The company apartments
	are shared between 1 or 2 staff, all with separate - private bedrooms. With the exception that the
	kitchen and living area are shared. One will need to pay for his/her share of the water, electricity, and
	internet every month. The water & electricity bill is divided between the number of people staying in the apartment (average of EUR 50 a month) and the Internet is EUR 10 per month.
	The apartments are very close to a supermarket, bus stop, AquaBioTech Group Office and Mosta
	centre. On the first day at AquaBioTech, one will be asked to pay EUR 50 deposit. This deposit will be
	reimbursed if no items are missing or damaged.
	Salary: EUR 30,000 – EUR 40,000 - How will the interviews be held Via Teams Meeting

Le offerte sono consultabili online al seguente link





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	To apply: CVs and a covering email in English are to be sent by email to eures.recruitment.jobsplus@gov.mt and cc to eures@afolmet.it Please quote the vacancy name and number in your email.
Sede	Malta
Numero posti	1
Titolo	Master degree
Email:	eures.recruitment.jobsplus@gov.mt and cc eures@afolmet.it
Scadenza:	18/03/2022





Riferimento	EURES Malta Ref. 382492
Mansione	AQUACULTURE SHRIMP TRIAL COORDINATOR Ref. 382492
Mansione	
	In possession of a clean driving licence. Vacancy additional information Training provided: In-house Any assistance with accommodation/relocation: The company apartments are shared between 1 or 2 staff / interns, all with separate - private bedrooms. With the exception that the kitchen and living area are shared. One will need to pay for his/her share of the water, electricity, and internet every month. The water & electricity bill is divided between the number of people staying in the apartment (average of EUR 50 a month) and the Internet is EUR 10 per month. The apartments are very close to supermarket, bus stop, AquaBioTech Group Office and Mosta centre. On the first day at AquaBioTech, one will be asked to pay EUR 50 deposit. This deposit will be reimbursed if no items are missing or damaged. Salary: EUR 16,000 - EUR 20,000 How will the interviews be held Via Teams Meeting To apply CVs and a covering email in English are to be sent by email to eures.recruitment.jobsplus@gov.mt and cc eures@afolmet.it Please quote the vacancy name and number in your email
Sede	Malta
Numero	1
Empile	eures.recruitment.jobsplus@gov.mt and cc eures@afolmet.it
Email:	

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Riferimento	EURES Malta Ref. 381336
Mansione	Structural Engineer Ref. 381336
	Structural Engineer Ref. 381336 Number of Posts: 1 Contract Type: Full Time Job description Perit Anthony Robinson and Associates are seeking to recruit a Structural Engineer with specific focus on the Design of cast-in-situ reinforced concrete and load bearing masonry structures to British standard or Eurocode. Requirements The successful candidate is to have a minimum of three years of post-graduation work experience and to be fluent in English. In addition to the above-mentioned duty, the successful candidate shall be expected to supervise ongoing construction works and assist associates in the preparation of Bills of Quantities and tender documents for a variety of building types. Training provided Not applicable – must have experience. Any assistance with accommodation/relocation We will help candidates find accommodation. Salary: €35,000 to €45,000 Any other benefits The remuneration package shall consist of an excellent gross basic salary. supplemented by performance bonuses, allowances, and associate profit sharing. How will the interviews be held? Online To apply CV and a covering email in English are to be sent by email to eures.recruitment.jobsplus@gov.mt and cc eures@afolmet.it Please quote the vacancy name and number in your email
Sede	Malta
Numero posti	1
Email:	eures.recruitment.jobsplus@gov.mt and cc eures@afolmet.it
Scadenza:	18/03/2022





	EURES Malta Ref. 382605
Mansione	IT Services Engineer Ref. 382605
Mansione	IT Services Engineer Ref. 382605 IT Services Engineer Ref. 382605 Shumber of Posts: 2 Contract Type: Permanent Job description As an IT Services Engineer you will be responsible for the installation and configuration of both hardware and software to ensure all users have sufficient resources. This role will require a methodical and disciplined approach to problem solving at 2nd line support level, both face to face and remote, across a broad range of technologies. You will be expected to provide support and cooperate with other teams to ensure all services are delivered within targets and to agreed standards. The day-to-day work is interesting, challenging and fast paced amidst a hardworking and delivery focused company ethos. We hire people with a broad set of technical skills who are ready to tackle some of technology's greatest challenges. Other responsibilities: • Resolving tickets of locally reported incidents or requests. • Logging all tickets for locally reported incidents or requests. • Commissioning, assigning, maintaining, and decommissioning all desktop hardware including PCs, laptops and printers. • Maintaining the asset register for new, reassigned, and retired equipment, replenishing stock levels when necessary. • Performing desk moves and ensuring all local PC locations are documented and updated. • Responding quickly to virus alerts • Creating and maintaining Active Directory groups and applying to shared drives where required.Prefered Skills, • Excellent analytical and troubleshooting skills with good attention to detail. • Ability to work independently with limited supervision. • Excellent analytical and troubleshooting skills with good attention to detail. • Ability to support and maintain hardware and peripheral devices. • Excellent analytical and troubleshooting skills. • Strong withten and verbal communicat
Sede	Malta

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posti	2
Email:	eures.recruitment.jobsplus@gov.mt and cc eures@afolmet.it
Scadenza:	18/03/2022

Riferimento	EURES Malta Ref. 382600
Mansione	Marine / Fisheries Biologist Ref. 382600
	Marine / Fisheries Biologist
	Number of Posts: 1 (One) Contract Type: Fixed-Term Contract
	Job description:
	A position within the AquaBioTech Group has arisen for a suitably qualified person to work on a variety of projects within the Group's diverse portfolio. The position is described as Marine / Fisheries Biologist
	The responsibilities of the selected candidate include, but are not limited to:
	• Managing, supervising, and providing practical and technical expertise and support for the
	implementation of the commercial and research projects assigned to the Department.
	• Assist in the recruitment and management of the Department's personnel and interns, provide
	training, feedback, and support for them to carry out efficiently and accurately the fieldwork and
	analytical tasks required by each project.
	• Develop and maintain strategic and collaborative relationships with clients and other stakeholders to create new R&D&I projects and capabilities for the Department
	. • Lead/contribute to research and analytical work needed to implement Department related projects.
	• Preparation of ToRs for consultancy assignment and proposals in relation to the Department.
	• Prepare technical reports and publications to disseminate the results of the projects of the
	Department.
	 Laboratory work: tissue extraction, age reading, genetic sample collection Fieldwork: data collection, biological and biometric sample collection
	 Scientific and technical reporting, with broad knowledge on stock assessment, fisheries management
	and development and monitoring strategies
	• Participate in relevant meetings, conferences, and events to disseminate AquaBioTech Group
	capabilities, its activities and project results.
	• Other duties as assigned by the company. Reporting directly to Senior Management, the position is
	very demanding, requiring a person who is highly motivated and self- organised. The selected person must be prepared to work to very tight deadlines in isolated and multi-functional
	projects and in conjunction with a team of international staff based at our headoffice in Malta.
	Qualifications Overview:
	A successful candidate is likely to have a university degree with a relevant combination of academic
	and professional qualifications. The ideal candidate will have proven experience preparing tenders,
	scientific Vacancy additional information reports, and other assessments as necessary. They would also possess demonstrated experience leading a team in research and data collection
	efforts and analysis.
	The selected candidate must possess a clean passport with no travel restrictions or legal convictions, b
	an excellent communicator, be flexible and able to work under pressure. Applicants must be prepared
	to travel at short notice as part of international assignments the company is awarded.
	Financial Package:
	The successful candidate will be offered a long-term, fixed-term contract with the company. The starting package offered for this position will be structured largely upon the chosen candidate,
	reflecting the experience the candidate brings to the company, but also in line with the cost of living in
	Malta and could include an accommodation package, if required. Training provided: In-house Any
	assistance with accommodation/relocation: The company apartments are shared between 1 or 2 staff,
	all with separate - private bedrooms. With the exception that the kitchen and living area are shared.
	One will need to pay for his/her share of the water, electricity, and internet every month. The water &
	electricity bill is divided between the number of people staying in the apartment (average of EUR 50 a month) and the Internet is EUR 10 per month. The apartments are very close to a supermarket, bus
	stop, AquaBioTech Group Office and Mosta centre.
	On the first day at AquaBioTech, one will be asked to pay EUR 50 deposit. This deposit will be
	reimbursed if no items are missing or damaged.
	Salary: EUR 14,000 – EUR 18,000
	How will the interviews be held Via Teams Meeting
	To apply
	CVs and a covering email in English are to be sent by email to eures.recruitment.jobsplus@gov.mt and cc eures@afolmet.it
	Please quote the vacancy name and number in your email

Le offerte sono consultabili online al seguente link





AFOL MILANO – SERVIZIO EURES

Sede	Malta
Numero posti	1
Email:	eures.recruitment.jobsplus@gov.mt and cc eures@afolmet.it
Scadenza:	18/03/2022

Riferimento	EURES Milano Rif. 40/2022
Mansione	GROUP LEADER / ANIMATORI DI GRUPPI DI RAGAZZI IN CENTRI VACANZE STUDIO ALL'ESTERO 2022
	GROUP LEADER / ANIMATORI DI GRUPPI DI RAGAZZI IN CENTRI VACANZE STUDIO ALL'ESTERO 2022 Sede di lavoro: Malta numero candidati da selezionare: 20 MANSIONI accompagnamento ed attività di animazione pomeridiana e serale per gruppi di studenti all'estero con sistemazione residenziale. Essere a disposizione del centre manager, secondo necessità, mentre i ragazzi frequentano il corso di lingua. Interagire con il team di animazione locale per la realizzazione delle attività pomeridiane e serali e per le visite ed escursioni in programma. Essere pronti a gestire eventuali emegenze H24 PERIODO DI LAVORO da metà giugno a fine agosto 2022 (per uno o più turni di due settimane ciascuno) REQUISITI Ottima conoscenza della lingua del paese di destinazione; laurea, preferibilmente in lingue, o licenza di guida turistica. Ciclo di vaccinazione completo, salvo modifica della normativa attuale; essere in possesso di passaporto con validità adeguata ai Paesi per i quali si intende candidari. Esperienze documentabili nel settore dell'animazione sportiva, teatrale, musicale, di contatto. Forte motivazione a lavorare in team, flessibilità, dinamicità, capacità comunicative e propensione ai rapporti interpersonali, esperienza di viaggi e soggiorni all'estero. ETA' MINIMA: 23 anni compiuti entro il 31/5/2022 CONDIZIONI DI COLLABORAZIONE retribuzione: C 400 per turno. Viaggio di andata e ritorno dall'aeroporto italiano di partenza del gruppo al centro studio di destinazione, alloggio e pensione completa a carico dell'Azienda. Programma di formazione obbligatorio e gratuito. I CANDIDATI INTERESSATI DOVRANNO COMPILARE IL FORM PREDISPOSTO PER CANDIDARSI COLLEGANDOSI AL SITO: www.ifteach.it E CLICCARE SUL PROFILO PRESCELTO PER ACCEDERE AL FORM ATTENZIONE: clascun candidato potrà compilare un solo form per un unico profilo. Il sistema bloccherà ogni ulteriore tentativo di inserimento. Nel vostro interesse prima di compilare il form vi invitiamo a valutare attentamente i profili richiesti e candidarvi ESCLUSIVAMENTE per il ruolo rispondente a
Sede	Malta
Numero posti	20
Titolo	Laurea
Sito:	www.itfteach.it
Scadenza:	25/03/2022





Riferimento	EURES Milano Rif. 44/2022
Mansione	PROFESSIONAL CARER ASSISTENTI PER PARTECIPANTI DIVERSAMENTE ABILI IN CENTRI VACANZE STUDIO ALL'ESTERO 2022
	PROFESSIONAL CARER - ASSISTENTI PER PARTECIPANTI DIVERSAMENTE ABILI IN CENTRI VACANZE STUDIO ALL'ESTERO 2022 Sede di lavoro: Malta numero candidati da selezionare: 5 MANSIONI attività specializzata per l'assistenza personalizzata a giovani diversamente abili italiani che partecipano ad una vacanza studio all'estero per garantire la migliore fruizione del soggiorno e la massima integrazione nel gruppo previa selezione (per titoli e colloquio conoscitivo + corso di formazione obbligatorio gratuito). PERIODO DI LAVORO da metà giugno a fine agosto 2022 (per uno o più turni di due settimane ciascuno). REQUISITI Istruzione superiore, possesso di qualifica di operatore socio-sanitario (OSS) di educatore o assistente familiare, di ausilio socio-assistenziale (ASA); precedenti esperienze analoghe documentabili; ciclo di vaccinazione completo, salvo modifica della normativa attuale; essere in possesso di passaporto con validità adeguata ai Paesi per i quali si intende candidarsi. La conoscenza della lingua del paese di destinazione è titolo preferenziale. CONDIZIONI DI COLLABORAZIONE Retribuzione € 400 netti per turno. Viaggio di andata e ritorno dall'aeroporto italiano di partenza al college di destinazione, alloggio e pensione completa a carico dell'Azienda. I CANDIDATI INTERESSATI DOVRANNO COMPILARE IL FORM PREDISPOSTO PER CANDIDARSI COLLEGANDOSI AL SITO: www.titteach.it E CLICCARE SUL PROFILO PRESCELTO PER ACCEDERE AL FORM ATTENZIONE: ciascun candidato potrà compilare un solo form per un unico profilo. Il sistema bloccherà ogni ulteriore tentativo di inserimento. Nel vostro interesse prima di compilare il form vi invitiamo a valutare attentamente i profili richiesti e candidarvi ESCLUSIVAMENTE per il ruolo rispondente alle vostre effettive qualifiche e competenze. Anche se avete già superato una selezione ITF in passato, sarà necessario compilare il Form 2022 per aggiornare i vostri dati. In tal caso NON vi sarà richiesto di sostenere un nuovo colloquio. LE DOMANDE DOVRANNO ESERE TRASMESSE ENTRO E NON OLTRE LE 24:000
Sede Numero	Malta
posti	5
Titolo	OSS
Sito:	www.itfteach.it
Scadenza:	25/03/2022





Riferimento	EURES Malta Ref. 382168
Mansione	DELIVERY POSTAL OPERATOR
	DELIVERY POSTAL OPERATOR DELIVERY POSTAL OPERATOR DELIVERY POSTAL OPERATOR Number of Posts: 15 Contract Type: Definite 1 year which is followed by an Indefinite contract. Dob description The job involves the sorting and delivery of mail within Malta Requirements The ideal candidate should Enjoy working outdoors Have a fiendly disposition and strong communication skills Have as a minimum an EQF level 3 qualification Be able to drive and be in possession of a valid driving license B Be folle of used and speak basic English Have as a minimum an EQF level 3 qualification Have a fiendly disposition and strong communication skills Have as a minimum an EQF level 3 qualification Be able to drive and be in possession of a valid driving license B Have a clean police conduct Training provided The selected candidates will be given both theoretical as well as on-the-job training by experienced trainers. Any assistance with accommodation/relocation N0 The employment involves a 40-hour week working Monday to Saturday from 07:00 – 14:00 with a 20-minute break. The job is carried out on a 'task and finish' basis however the first 40 hours of work are always guaranteed payment. Ouertime worked in excess of 40 hours is paid at a 1.5 rate Daily Delivery Allowance ranging from €3.70 to €7.75 according to the number of delivery routes one learns - Extra Beat allowance of €41 to be shared amongst Postal Operators who deliver parts of the additional beat - A companywide bonus payable after 9 months of employment. The amount of this bonus varies according to the number of staff that are eligible. For example, in 2021 €500 was paid to each employee A fully subsidized 5-night clinic plan Health Insurance after 1 year of employment - Preferential rates on home loans after 2 years of employment - Refer a Friend' scheme. Employees will benefit from €250 for every person that they refer to the company for employment when that person is actually employed for at least 6 months. Vacancy additional information Salary E Basic starting annuu
	Please quote the vacancy name and number in your email
Sede	Malta

Le offerte sono consultabili online al seguente link





AFOL MILANO – SERVIZIO EURES

Numero posti	15
Email:	eures.recruitment.jobsplus@gov.mt and cc eures@afolmet.it
Scadenza:	09/03/2022